

Message Text

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E.O. 11652: N/A
TAGS: BTIO, JA
SUBJECT: LICENSING OPPORTUNITY: DAINICHI-NIPPON CABLES,
LTD., OSAKA

SUMMARY: DAINICHI-NIPPON CABLES (DNC), FIFTH LARGEST ELECTRIC WIRE/CABLE MANUFACTURER IN JAPAN, IS SEEKING A LICENSE TO MANUFACTURE NON-FERROUS METAL FINE WIRE. DNC IS ALSO SEEKING INFORMATION ON APPLICATIONS OF FINE WIRE. DNC ESTIMATES MINIMUM VOLUME OF BUSINESS FOR INITIAL YEAR OF US DOLS 4 MILLION. DNC'S SENIOR RESEARCH ENGINEER MASAOKI OKADA WILL VISIT US FOR 3-4 WEEKS FROM SEPTEMBER 20 AND WISHES TO VISIT AMERICAN COMPANIES INTERESTED IN DNC'S PROPOSAL. END SUMMAR.

1. DAINICHI-NIPPON CABLES, LTD. WAS ESTABLISHED IN 1907 TO MANUFACTURE POWER TRANSMISSION CABLES, COMMUNICATION CABLES, HIGH FREQUENCY CABLES, INSULATED WIRES AND CABLES, MAGNET WIRES, BAR CONDUCTORS, AND RUBBER AND PLASTIC PRODUCTS. PAID-IN CAPITAL IS US DOLS 20 MILLION. DNC OPERATES FIVE FACTORIES IN THE TOKYO AND OSAKA AREAS, AND MAINTAINS TEN BRANCH OFFICES THROUGHOUT JAPAN. FINANCIAL REFERENCES ARE MITSUBISHI BANK OSAKA BRANCH OFFICE, DAI-ICHI KANGYO BANK, OSAKA BRANCH OFFICE.

2. DNC IS SEEKING A TECHNIQUE TO MANUFACTURE COPPER, ALUMINUM AND/OR OTHER NON-FERROUS METAL FINE WIRES IN SIZES BELOW 100 MICRONS AND IS PARTIALLY INTERESTED IN SIZES BETWEEN 100-200 MICRONS. DNC IS ALSO SEEKING

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PAGE 02 OSAKA 00963 070154Z

INFORMATION ON THE APPLICATION OF FINE WIRES. DNC

IS INTERESTED IN A LICENSING AGREEMENT FOR JAPANESE PRODUCTION OF FINE WIRES AND PRODUCTS THAT USE FINE WIRES AND/OR ARE MADE OF FINE WIRES. DNC ESTIMATES MINIMUM VOLUME OF BUSINESS FOR INITIAL YEAR AT US DOLS 4 MILLION.

3. INTERESTED AMERICAN COMPANIES SHOULD ADDRESS CORRESPONDENCE TO: MR. HIROSHI INOUE, DIRECTOR, R&D ADMINISTRATION DEPARTMENT, DAINICHI-NIPPON CABLES LTD., UMEDA BUILDING, 7-3 UMEDA-CHO, KITA-KU, OSAKA 530. CABLE: DNCABLE OSAKA. TELEX: 222-3146.

4. MR. MASAOKI OKADA, SENIOR RESEARCH ENGINEER, MATERIAL LABORATORY, RESEARCH AND DEVELOPMENT DIVISION OF DNC WILL VISIT US FOR 3-4 WEEKS FROM SEPTEMBER 20, 1976. OKADA WISHES TO VISIT AMERICAN FINE WIRE MANUFACTURERS INTERESTED IN DNC'S PROPOSAL DURING HIS STAY IN US. OKADA WILL ATTEND WIRE ASSOCIATION ANNUAL CONVENTION, OCTOBER 3-6, 1976 IN CHICAGO ILLINOIS AS PANEL SPEAKER.

5. ACTION REQUESTED: PLEASE PUBLISH IN COMMERCE AMERICA, PASS TO STATE DEVELOPMENT AGENCIES AND CALL TO ATTENTION OF POTENTIALLY INTERESTED U.S. COMPANIES. INTERESTED COMPANIES SHOULD WRITE DNC OR CONGEN BEFORE MID-SEPTEMBER SO THAT OKADA CAN CONTACT THEM IN U.S. AINSWORTH

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